







บริษัท เชียงใหม่รามธุรกิจการแพทย์ จำกัด (มหาชน) chiang mai ram medical business public company limited รายงานประจำปี 2561 ANNUAL REPORT 2018

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## STATEMENT OF THE AUDIT COMMITTEE FOR THE YEAR 2018



To The Shareholders

On 31<sup>st</sup> December 2018, the Board of Chiang Mai Ram Medical Business Public Co., Ltd., designated the Audit Committee comprising 3 independent directors as follows:

1. Dr. Suthisak Kanaprach Chairman of the Audit Commit	1.	Dr. Suthisak	Kanaprach	Chairman of the Audit Committee	Э
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- 2. Mr. Krirk Jittalan Audit Committee
- 3. Miss Papat Supaokit Audit Committee

The Committee's areas of responsibilities are as follows:

- 1. To review the company's financial reporting process to ensure accuracy and adequacy;
- 2. To ensure that the company has suitable and efficient internal control system and internal audit;
- 3. To review the performance of the company to ensure compliance with the securities and exchange law, regulations of the Exchange or laws relating to business of the company;
- 4. To consider, select, nominate and recommend remuneration of the company's external auditor;
- 5. To attend the meeting and confer with the auditor without the attendance of the management.
- 6. To consider and approve the appointment, removal, transfer or termination and to consider granting gratuities to head of the Internal Audit Office.
- 7. To review the disclosure of information of the company in case that there is a connected transaction or transaction that may lead to conflict of interest so as to ensure the accurateness and completeness;
- 8. To perform any other act as assigned by the board of directors with approval of the audit committee;
- 9. To report directly to the Company's Board of Directors.
- 10. To prepare a report on monitoring activities of the audit committee and disclose it in an annual report of the company, and have such report signed by the Chairman of the Audit Committee.

During 2018, the Audit Committee held 5 meetings to independently consider matters of importance. They also attended the meeting with an auditor and internal auditor and if necessary. The concerned directors would be invited to the meeting to provide additional information or to explain matters in question as follows:



- Review 2018 trimester and annual financial statements of the company in order to ensure that the company's financial statements were in an accurate manner as specified in the matters of importance. The company information was sufficiently disclosed in accordance with the generally accepted accounting standards.
- Review the company's disclosure of related transactions and transactions that may lead to conflict of interest to ensure that the company adhered to the procedure of normal business conditions and regulatory requirements specified by The Stock Exchange of Thailand.
- 3. Review the internal control system including the approval of the audit programme, acknowledgement of audit result, and the compliance and rectification of the result in order to emphasize that such internal control system was in accordance with international standard and in a substantially adequate manner as reported to the Board of Directors.
- 4. Review the company's operation to ensure that it conducted its business in compliance with law and all other legal and regulatory provisions.
- 5. Consider and select auditors and set their appropriate audit fee for consideration of the Board of Directors.

In conclusion, the Audit Committee agreed with the auditors that the company's financial statements were in a true and accurate manner and in compliance with generally accepted accounting standards and the Securities and Exchange Act. The company's operation in 2018 was considered satisfactory.

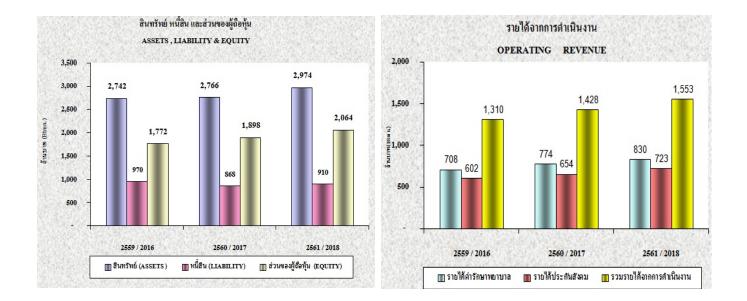
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(Dr. Suthisak Kanaprach) Chairman of the Audit Committee December 31, 2018

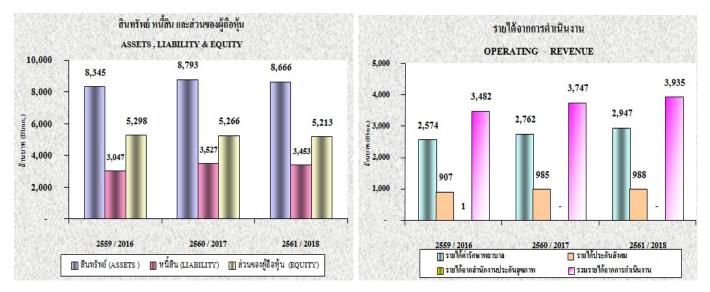


## **FINANCIAL HIGHLIGHTS**

## SEPARATE FINANCIAL STATEMENTS



## **CONSOLIDATED FINANCIAL STATEMENTS**





#### CHIANG MAI RAM MEDICAL BUSINESS PUBLIC COMPANY LIMITED

Public Company Registration No.	:	0107536001621 (PLC. 236)						
Head Office	:	No. 8 Boonruangrit Road, Tumbon Srip	oom					
		Amphur Muang, Chiang Mai,						
		Thailand 50200						
		Tel. (66-53) 920300						
		Fax. (66-53) 224880						
Branch Office	:	No. 1 Sukkasem Road, Tumbon Paton						
		Kwang Nakornping, Amphur Muang,						
		Chiang Mai, Thailand 50300						
		Tel. (66-53) 999777						
		Fax. (66-53) 999799						
		Home Page: www.lanna-hospital.c	com					
Type of Business	:							
Status as at December 31, 2018			408,433,330.00					
		Paid-up capital	402,312,500.00	Baht				
		Number of Paid-up Ordinary Shares	4,023,125,000	Shares				
		Par Value Per Share	0.10	Baht				
Date listed on the Stock Exchange of Thailand	• :	October 17, 1994						
Identification	:	CMR						
Transfer agent and registrar	:	Thailand Securities Depository Co., Ltc	l.					
		4, 6-7 Fl., The Stock Exchange of Thail	and Building					
		62 Ratchadapisek Rd., Klongtoey Bang	gkok 10110					
		Tel. (02) 359-1200-01 Fax. (02) 359-	1259					



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Auditor	:	1. Mr. Pojana A	Asavasontichai	;	Registration No. 4891
		2. Miss Wannisa N	Ngambuathong	,	Registration No.6838
		3. Miss Sulalit A	Ardsawang	,	Registration No.7517
		4. Mr. Peradate P	Pongsathiansak	;	Registration No.4752
		5. Miss Thanyapor	rn Tangthanopajai	;	Registration No.9169
		6. Mr. Suwat M	Maneekanoksakul	;	Registration No.8134
		7. Miss Soraya T	「intasuwan	;	Registration No.8658
		Dharmniti Auditing	Company Limited		
		267/1 Pracharaj Sa	ai 1 Road		
		Bangsue, Bangkoł	k 10800		
		Tel. 02-587-8080 F	ax. 02-586-0301		
Law Consultant	:	None			
Law Consultant Financial Consultant		None			
Financial Consultant		None			
	:	None	< Public Co., Ltd.		
Financial Consultant	:	None Thai Farmers Bank Tha-Phae Branch	< Public Co., Ltd.		
Financial Consultant	:	None Thai Farmers Bank Tha-Phae Branch	<b>k Public Co., Ltd.</b> n		
Financial Consultant	:	None Thai Farmers Bank Tha-Phae Branch 169 Tha-Phae Ro	<b>&lt; Public Co., Ltd.</b> n bad Amphur Muang		
Financial Consultant	:	None Thai Farmers Bank Tha-Phae Branch 169 Tha-Phae Ro Chiang Mai Thai Military Bank I	<b>&lt; Public Co., Ltd.</b> n bad Amphur Muang		
Financial Consultant	:	None Thai Farmers Bank Tha-Phae Branch 169 Tha-Phae Ro Chiang Mai Thai Military Bank I	< Public Co., Ltd. n bad Amphur Muang Public Co., Ltd. g-Chiang Mai Branch		
Financial Consultant	:	None Thai Farmers Bank Tha-Phae Branch 169 Tha-Phae Ro Chiang Mai Thai Military Bank I Siyak Kuang Sing	< Public Co., Ltd. n bad Amphur Muang Public Co., Ltd. g-Chiang Mai Branch uak Road		



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#### **CURRICULUM VITAE BOARD OF DIRECTORS & EXECUTIVE COMMITTEE** CHIANG MAI RAM MEDICAL BUSINESS PUBLIC COMPANY LIMITED

## BOARD OF DIRECTORS

	NAI	ME	POSITION
1.	DR. RACHA	SOMBOONRANASIN	Chairman
2.	DR. VARAPHAN	UNACHAK	Director/ Executive Committee Chairman
3.	DR. DUSIT	SRISAKUL	Director/ Managing Director
4.	DR. TEERAYUT	NIYOMKUL	Director
5.	DR. SUMETH	HANDAGOON	Director
6.	DR. CHAMNAN	CHANAPAI	Director
7.	MR. SITHI	PANUPATTANAPONG	Director
8.	MR. CHAISITH	VIRIYAMETTAKUL	Director
9.	MR. RUECHID	KANJANAPITAK	Director
10.	DR. SUTHISAK	KANAPRACH	Independent Director
11.	MR. KRIRK	JITTALAN	Independent Director
12.	MISS PAPAT	SUPAOKIT	Independent Director

## <u>Elecujjje communie</u>

	NAN	ЛЕ	POSITION		
1.	. DR. VARAPHAN UNACHAK		Executive Committee Chairman		
2.			Executive Director		
3.	DR. DUSIT	SRISAKUL	Executive Director		
4.	DR. TEERAYUT		Executive Director		





	NAN	ИE	POSITION		
1.	DR. SUTHISAK KANAPRACH		Audit Committee Chairman		
2.	MR. KRIRK JITTALAN		Audit Director		
3.	MISS PAPAT	SUPAOKIT	Audit Director**		

Remark \*\* The audit committee has adequate expertise and experience to review creditability of the financial reports.

# <u>RISK(MANAGEMENT COMMITTEE</u>

	NAN	Æ	POSITION		
1.	DR. VARAPHAN UNACHAK		Risk Management Committee Chairman		
2.	2. DR. SUMETH HANDAGOON		Risk Management Director		
3.	. DR. DUSIT SRISAKUL		Risk Management Director		
	4. DR. TEERAYUT NIYOMKUL		Risk Management Director		
			Risk Management Director		

## <u>Nomination and remuneration committee</u>

	NAME			POSITION		
	1.	DR. DUSIT SRISAKUL		Nomination and Remuneration Committee Chairman		
	2.	DR. TEERAYUT NIYOMKUL		Nomination and Remuneration Director		
;	3.	DR. SUPACHAI SINTRIRAT		Nomination and Remuneration Director		
4	4.	DR. PRAMUK	UNACHAK	Nomination and Remuneration Director		
ļ	5.	DR. SIRA	HANDAGOON	Nomination and Remuneration Director		



## **COMPANY BACKGROUND**

- 1976 A group of investors from the Faculty of Medicine, Chiang Mai University, Lawyers and Businessmen in Chiang Mai founded the "Lanna Hospital" with a registered capital of 20 million baht and operations began on 1 July.
- 1981The company annexed an additional 4.5 storey wing with 65 beds the existing wing to enable the hospital<br/>to accommodate more patients. Combined with the original 60-bed wing, the hospital was now had 125<br/>beds.
- **1983** The company began to extend the existing out-patients building were increased to 4 and a postoperation room was added. In addition, the operating theatre supplies and preparation room were also expanded. The extensions were completed and the building was ready for use in 1984.
- 1992 The hospital was expanded to a 180-bed hospital. A new 6-storey wing was constructed (including basement floor). The number of beds was increased by 42. Construction was completed in 1994 and the registered capital was increased to 40 million baht.
- 1993 At an extraordinary meeting of shareholders, a resolution was passed authorising the Board of Directors to alter the status of the company from a company limited to a public company. Registration was made with the Ministry of Commerce on 26 December, 1993 and the name of the company was changed to Chiang Mai Medical Services Public Co., Ltd. (LNH).

- The value of shares was changed from 100 baht per share to 10 baht per share and the registered capital increased to 120 million baht.

- 1994 On 17 October, the company received permission to register on the Securities Exchange of Thailand.
- 1995 The hospital became part of the Thonburi Hospital network.
- **1996** On March 25, 1996 The Thonburi Hospital Public Company Limited invested in LNH and becoming a major share holder of LNH with the ownership of 6.35 million shares or 52.91% of the Company's paid up capital.
- 2003 We received the ISO 9001 : 2000 certification from UKAS Quality Management.
  - Construction began on an additional 2-storey building to extend the existing Out- patients and opening the Health Check Up Centre. The building was ready for use in 2004.
- 2005 Renovation of the 1<sup>st</sup> Floor of B Building to expand the existing Out-patients Service Area. The building would be ready for utilization early in 2006.
- In March, Thonburi Hospital Public Company Limited sold 4.60 million shares or 38.33% of LNH's ownership to a group of persons V.R.&S.C. and Police Colonel Wittaya Wongpaiboon resulting in a change of major shareholder/ management structure (more details in major shareholders)
  - On March 4, 2007, LNH issued 6 million new registered common shares and offered these new shares to
    existing shareholders at the ratio of 2 existing shares for 1 newly issued share at the price of THB 20 per
    share. The capital increase will be used to improve the quality of LNH' s services and to finance the
    construction of its New-Patient Building which is currently re-plan to be the Cancer and the Geriatric
    Centers. The issue has been informed to the LNH' s Extraordinary General Meeting of shareholders, No.
    2/2007 on 2 November 2007.



- Board of Directors/ Management: During April 2007, there were changes in the BOD structure which composes of 9 members including 2 existing members from LHN' s board, 3 members from CMR, 3 independent audit committees (one specializes in Accounting and Finance and appointed on 10 August 2007) and 1 member from outside. Moreover, some improvement was made to the internal operation. However, there was no significant change in management policy and every hospital still has CEO (full-time) to manage and control the daily operation to conform with the company's management policy.
- The resolution of the LNH' s Extraordinary General Meeting of shareholders, No. 2/2007 on November 2, 2007 approved the issuance of new common shares of not exceeding 22,843,333 shares or 55.93% of the company' s paid up capital to purchased shares, via share swap, from the all CMR' s shareholders excluding Ramkhamhaeng Hospital Public Company Limited (RAM). LNH' s BOD will consider the allotment of remaining shares from the swap transaction to public or specific investor or other proper arrangement.
- The company registered paid-in capital with the Ministry of Commerce Thailand on February 25, 2008 which would be traded on Stock Exchange since March 4, 2008.
  - Regarding to a meeting of shareholders, the company's name had been changed to "Borisat Chiang Mai Ram Turakit Karnpad Chamkad (Mahachon)" in Thai and the name in Roman alphabets is "Chiang Mai Ram Medical Business Public Company Limited" as already registered on June 23, 2008.
- 2011 On October 26, 2011 CMR has received a copy of the Tender Offer from the Vibhavadi Medical Center Public Company Limited. Tender offer Period 25 business days starting from October 31, 2011 to December 2, 2011. The amount of securities held by VIBHA after the tender offer is 33,694,722 Ordinary Shares or 83.75% of total issued and paid-up shares of the Company.
- 2012 During June September 2012, CMR has investment in common share of Hariphunchai Memorial Hospital Company Limited, by purchase from current shareholder, in the amount 16,010,000 shares or 80.05% of total shares. At present, CMR holds 86.70% of total shares.
- 2015 The hospital was expanded to a 225-bed hospital. A new 5-storey wing was constructed, the number of beds was increased by 30. The extensions were completed and the building was ready for use in 2015.
- **2016** To the change of par value of the Company's ordinary shares from THB 10.00 to THB 0.10 per share, and registered with the Ministry of Commerce Thailand on February 25, 2016.
- 2018 The Board approved the 2 investment projects,
  - 1. The construction of Lanna Hospital 3 Project; The new hospital building on the land of the company managed name "Lanna Hospital 3" covering an area of 29 Rai 56 sq.. It is a 220-bed hospital with 5 storey buildings, It is expected to be completed and open by 2021.

2. Approved the Company and its subsidiaries to invest in the Ramkamhang Hospital Chiangmai Company Limited, the number of shares is 32,400,000 shares or 81.00% of the registered capital of the company 400,000,000 baht into 40,000,000 ordinary shares. To operate a new Private Hospital Business under the name "Ramkhamhaeng Hospital, Chiang Mai". It is expected to be completed and open by 2022.



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## Type of Business and Nature of Operation

LNH was established in 1974 by the jointed investment between groups of medical school professors (Chiang Mai University), attorneys, and businesspeople in Chiang Mai Province to operate medical care center under the name "Lanna Hospital". On December 23, 1993 the resolution of the General Meeting of shareholders approved the transformation of LNH to be publicly owned company and LNH was finally listed in the Stock Exchange of Thailand under Health Care Services Sector on October 17, 1994.

During 1995-1996, Thonburi Hospital Plc. Invested in LNH and becoming a major share holder of LNH with the ownership of 52.91%. In March 2007, Thonburi Hospital however sold 38.33% of LNH's ownership to a group of persons V.R & S.C. and Police Colonel Wittaya Wongpaiboon resulting in a change of major shareholder / management structure as follow;

MAJOR SHAREHOLDERS	NUMBER OF SHARES	%
	2	04.47
1. V. R & S. C. Group <sup>(1)</sup>	4,349,876	24.17
2. Pol. Col. Wittaya Wongpaiboon	4,299,923	23.89
3. Thonburi Hospital Public Company Limited	2,588,610	14.38
4. Others	6,761,591	37.20
TOTAL	18,000,000	100.00

Remark : (1) Directly hold by Dr. Wiroj Onganunkun and Dr. Supachai Chotibutr

The resolution of the CMR's Extraordinary General Meeting of shareholders, No 2/2007 on November 2, 2007 approved the issuance of new common shares of not exceeding 22,843,333 shares or 55.93% of the Company's paid up capital to purchase shares, via share swap, from the all Chiangmai Ram Hospital Company Limited 's shareholders excluding Ramkhamhaeng Hospital Public Company Limited (RAM).

In the first quarter, 2012, the Company had additional invested in Chiang Mai Ram Hospital Co., Ltd. by acquisition from pre-acquisition shareholder of that subsidiary company of 2,000 shares at prices of Baht 29 which determined by management, totalling Baht 58,000.00. The results of additional investment, the Company has shareholding portion in its subsidiary of 56.25%.

Later, during 2015, the Company had additional invested Chiang Mai Ram Hospital Co., Ltd. by acquisition from pre-acquisition shareholder of that subsidiary company. The results of additional investment, as at December 31, 2015, the Company has shareholding portion in its subsidiary of 56.37%.

On October 26, 2011 CMR has received a copy of the Tender Offer from the Vibhavadi Medical Center Public Company Limited. Tender offer Period 25 business days starting from October 31, 2011 to December 2, 2011. The amount of securities held by VIBHA after the tender offer is 33,694,722 Ordinary Shares or 83.75% of total issued and paid-up shares of the Company.



## Type of Business and Nature of Operation

During April 26, 2012 to June 30, 2012, the Company invested in Hariphunchai Memorial Hospital Co., Ltd. totalling 200,000 shares at Baht 10 per share and 13,523,250 shares at Baht 14.50 per share with the total amounted to Baht 198.09 million and has percentage of holding portion in Hariphunchai Memorial Hospital Co., Ltd. 68.62% of issued and paid-up shareholding.

At the Company's board of director meeting No. 4/2013 held on July 9, 2013, the meeting approve to acquire the ordinary shares increase of its subsidiary of Hariphunchai Memorial Hospital Co., Ltd. The subsidiary has appropriation the increase of share capital at the ratio of 2 original ordinary shares to 1 ordinary share increase at Baht 20 per share. The Company has acquired the 10 million of shares capital increase amounting to Baht 200 million and the Company has fully paid up the shares on December 17, 2013. Then the Company has changed the shareholding from 80.05% to 86.70%

At the Extraordinary General Meeting of Shareholders No. 1/2013 held on December 16, 2013 of subsidiary, Hariphunchai Memorial Hospital Co., Ltd., it has resolved to reduce the Company's share capital from Baht 300 million to Baht 150 million, which has been reduced from Baht 10 per share to Baht 5 per share. The capital reduction of Baht 150 million has been divided into 30 million ordinary shares at Baht 5.00 per share without returning capital to shareholders but such amount will be used to offset the Company's retained earnings. The subsidiary has registered of the capital reduction with the Ministry of Commerce on December 26, 2013.

In 2018 The Board approved the 2 investment projects,

1. The construction of Lanna Hospital 3 Project; The new hospital building on the land of the company managed name "Lanna Hospital 3" covering an area of 29 Rai 56 sq.. It is a 220-bed hospital with 5 storey buildings, It is expected to be completed and open by 2021.

2. Approved the Company and its subsidiaries to invest in the Ramkamhang Hospital Chiangmai Company Limited, the number of shares is 32,400,000 shares or 81.00% of the registered capital of the company 400,000,000 baht into 40,000,000 ordinary shares. To operate a new Private Hospital Business under the name "Ramkhamhaeng Hospital, Chiang Mai". It is expected to be completed and open by 2022.

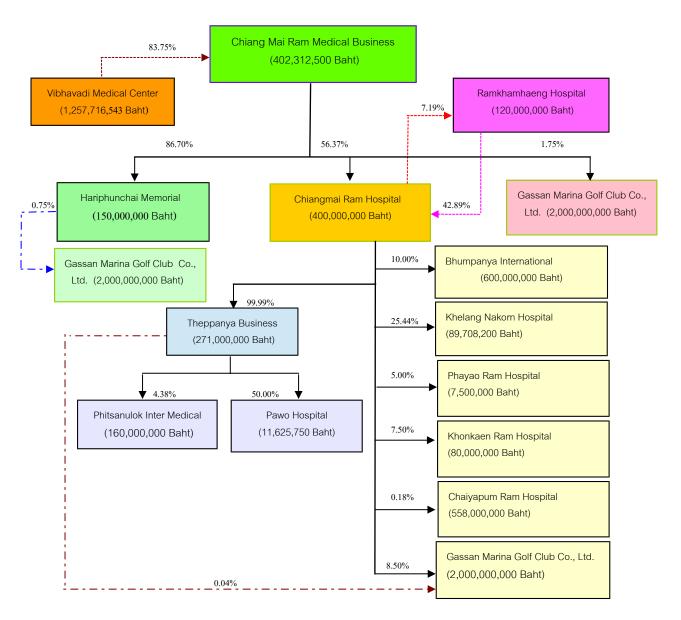
	Name	Address	Type of Business	Number of Paid-up Ordinary Shares	Number of shares	% Share holding
1.	Chiangmai Ram	8 Boonruangrit Road,	Health Care	40,000,000 Shares	22,546,250	56.37%
	Hospital Company	Tumbon Sripoom,	Services	Par value Bt. 10.00		
	Limited	Amphur Muang,		per share		
		Chiang Mai				
		Tel. 053-920300				
2.	Hariphunchai	109-111 M. 4	Health Care	30,000,000 Shares	26,010,000	86.70%
	Memorial Hospital	Lumphun-Banthi Rd.	Services	Par value Bt. 5.00		
	Company Limited	T. Banklang, Muang		per share		
		Lumphun				

#### **Investments in companies**



บริษัท เชี่ยงใหม่รามธุรกิจการแพทย์ จำกัด (มหาชน) chiang mai ram medical business public company limited

## Type of Business and Nature of Operation



## The Chart of Investments in companies



## SUMMARY OF THE COMPANY FINANCIAL INFORMATION

SEPARATE FINANCIAL STATEMENTS         Thousand Ba						
	2018	%	2017	%	2016	%
Current Assets	533,899	17.95	386,423	13.97	367,898	13.42
Total Assets	2,974,313	100.00	2,765,808	100.00	2,742,143	100.00
Current Liabilities	759,051	25.52	644,615	23.31	634,167	23.13
Total Liabilities	910,270	30.60	868,156	31.39	969,866	35.37
Total Shareholders' Equity	2,064,043	69.40	1,897,652	68.61	1,772,277	64.63
Number of Share Capital	4,023,125,000		4,023,125,000		4,023,125,000	
Book Value per Share	0.51		0.47		0.44	
Par Value per Share	0.10		0.10		0.10	

#### 1. THE COMPANY' S FINANCIAL POSITION DURING 2016-2018

In 2018, the company had total assets increased from the year 2017 worth 209 million baht due to Property, Plant and Equipment increased by 64 million baht. Short-term loans to related parties increased by 52 million baht. Cash and cash equivalents increased 49 million baht. Total liabilities of the company in 2018 increased from 2017. Amount of 42 million baht due to the increase in bank overdrafts and short-term loans from financial institutions of 250 million baht, long-term loans from financial institutions of 114 million baht and short-term loans from related parties decreased by 94 million baht in shareholders' equity in 2018, an increase of 166 million baht.

CONSOLIDATED FINANCIAL STATEMENTS Thousand E									
	2018	%	2017	%	2016	%			
Current Assets	1,086,202	12.53	1,007,239	11.45	816,592	9.79			
Total Assets	8,666,493	100.00	8,793,358	100.00	8,344,817	100.00			
Current Liabilities	2,106,608	24.31	1,868,071	21.24	1,794,257	21.50			
Total Liabilities	3,452,774	39.84	3,527,467	40.12	3,046,752	36.51			
Equity attributable to owners of the parent	3,617,119	41.74	3,577,969	40.69	3,526,554	42.26			
Non-controlling interests	1,596,600	18.42	1,687,922	19.20	1,771,511	21.23			
Number of Share Capital	4,023,125,000		4,023,125,000		4,023,125,000				
Book Value per Share	0.90		0.89		0.88				
Par Value per Share	0.10		0.10		0.10				

# In 2018, total assets decreased from the year 2017 in the amount of 127 million baht due to the decrease in available-for-sale investments of 314 million baht, cash and cash equivalents decreased by 103 million baht, trade receivables increased 150 million baht, Land, Property, Plant and Equipment increased increased by 82 million baht, total liabilities decreased by 75 due to the reduction of long-term loans from financial institutions in the amount of 298 million baht Short-term loan from related parties decreased by 179 million baht and the increase in bank overdrafts and short-term loans from financial institutions in the amount of 409 million baht in the shareholders' equity decreased by 52 million baht.



## SUMMARY OF THE COMPANY FINANCIAL INFORMATION

#### THE RESULTS OF THE COMPANY' S OPERATIONS DURING 2016-2018 2.

#### SEPARATE FINANCIAL STATEMENTS

	2018	%	2017	%	2016	%
Revenues						
Revenue from medical treatment	1,553,250	92.70	1,428,561	94.28	1,310,300	90.54
Dividend Income	110,559	6.60	75,442	4.98	7,803	0.54
Other Income	11,684	0.70	11,184	0.74	129,105	8.92
Total Revenues treatment	1,675,493	100.00	1,515,187	100.00	1,447,208	100.00
Expenses						
Cost of Medical	1,043,072	62.25	934,236	61.66	840,564	58.08
Administrative Expenses	194,673	11.62	189,987	12.54	175,575	12.13
Finance costs	23,298	1.39	26,922	1.78	21,318	1.47
Income Tax Expenses	58,973	3.52	54,591	3.60	77,901	5.39
Total Expenses	1,320,016	78.78	1,205,736	79.58	1,115,358	77.07
Profit for the year	355,477	21.22	309,451	20.42	331,850	22.93
Other comprehensive income						
Actuarial gain (loss) on define employee benefit plans	0.00	0.00	1,234	0.08	2,826	0.20
Income tax relating to not to be reclassified	0.00	0.00	(247)	(0.02)	(565)	(0.04)
Other comprehensive income for the year,	0.00	0.00	987	0.07	2,261	0.16
net of income tax						
Total comprehensive income for the year	355,477	21.22	310,438	20.49	334,111	23.09
Basic earnings (loss) per share (Baht)	0.09		0.08		0.08	

The Company's operating results for the year 2018 showed a net profit of 355.47 million baht, compared to the year 2017 with a net profit of 309.45 million baht will be seen that the company's net profit increased by 46.03 million baht or 14.87% over the same period last year. the company's total revenues in 2018 increased by Baht 160.31 million or 10.58% of the total expenses increased by Baht 114.28 million or 8.66%.



## SUMMARY OF THE COMPANY FINANCIAL INFORMATION

Thousand Baht	2018	%	2017	%	2016	%
Revenue from medical treatment	3,935,328	98.22	3,747,637	98.05	3,482,323	98.45
Dividend Income	17,485	0.44	21,117	0.55	18,507	0.52
Other Income	42,597	1.07	46,620	1.22	37,119	1.05
Share of Profit of Associates	10,749	0.27	6,932	0.18	(641)	(0.02)
Total revenue	4,006,516	100.00	3,822,306	100.00	3,537,308	100.00
Cost of medical treatment	2,831,873	70.68	2,554,963	66.84	2,337,068	66.07
Administrative Expenses	512,264	12.79	489,208	12.80	476,162	13.46
Finance costs	90,888	2.27	87,351	2.29	56,676	1.57
Income Tax Expenses	104,105	2.60	123,003	3.22	151,222	4.28
Total Expenses	3,539,130	88.33	3,254,525	85.15	3,020,128	85.38
Profit for the year	467,386	11.67	567,781	14.85	517,180	14.62
Items that will not be reclassified to profit or loss						
Actuarial gain (loss) on define employee benefit plans	0.00	0.00	3,151	0.08	11,561	0.33
Actuarial loss on define employee benefit plans	0.00	0.00	(20)	(0.00)	-	-
Income tax relating to not to be reclassified	0.00	0.00	630	0.02	(2,312)	(0.07)
Unrealized gain on valuation of available-for-sale securities	(326,287)	(8.14)	(448,490)	(11.73)	1,265,766	35.78
Income tax relating to may be reclassified	65,257	1.63	89,698	2.32	(253,153)	(7.16)
Other comprehensive income for the year,	(261,030)	(6.52)	(361,333)	(9.45)	1,021,862	28.89
net of income tax						
Total comprehensive income for the year	206,356	5.15	206,448	5.40	1,539,042	43.51
Profit attributable to						
Owners of the parent	375,379	9.37	440,484	11.52	387,685	10.96
Non-controlling interests	92,007	2.30	127,297	3.33	129,495	3.66
Total comprehensive income attributable to						
Owners of the parent	228,236	5.70	236,478	6.19	964,695	27.27
Non-controlling interests	(21,880)	(0.55)	(30,030)	(0.79)	574,347	16.24

#### CONSOLIDATED FINANCIAL STATEMENTS

The operating results of the Company and its subsidiaries for the year 2018 showed a net profit of 467.39 million baht. Compared to 2017, the net profit was 567.78 million baht, will be seen that the company's profit dscreased by 100.39 million baht due to the revenue increase. The amount of 184.21 million baht or 4.82%, while the total expenses increased by 284.60 million baht or 8.74%, can be seen that the income increased less than the expenditure due to in 2018, the two subsidiaries, Theppanya Business Co., Ltd. and Hariphunchai Memorial Hospital Co., Ltd. had notified the results for medical services fee for the amount that exceeds the hospital's refund amount. The percentage of detected AdjRW was incorrect from the refunded amount of medical services fee in 2015 at the amount of Baht 85.40 million.



## FINANCIAL RATIO

## MANUFACTURING AND SERVICE

SEPARATE FINANCIAL RATIO							
Туре с	2018	2017	2016				
LIQUIDITY RATIO							
Current Ratio	Current Assets / Current Liabilities	0.73 time	0.60 time	0.58 time			
Acid-Test Ratio	(Current Assets - Inventory) / Current Liabilities	0.55 time	0.51 time	0.44 time			
Cash-Flow Coverage Ratio	Cash from operating / Current Liabilities (Average)	0.41 time	0.48 time	0.46 time			
Receivable Turnover	Sales / Account Receivable (Average)	6.30 time	6.59 time	6.81 time			
Number of day' s Sales in Receivables	365 / Receivable Turnover	58 days	56 days	54 days			
Inventory Turnover	Sales / Inventory (Average)	39.56 time	45.16 time	43.26 time			
Number of day's Sales in Inventory	365 / Inventory Turnover	10 days	8 days	8 days			
Account Payable Turnover	Purchases or Cost of Sales / Account Payable (Average)	14.81 time	14.66 time	14.49 time			
Number of day's Payment	365 / Account Payable Turnover	25 days	25 days	25 days			
Cash Cycle	Number of day's Sales in Receivable + Number of day's Sales in Inventory – Number of day's Payment	43 days	40 days	38 days			
PROFITABILITY RATIO							
Gross Profit Ratio	Profit before tax / Sales	32.85%	34.60%	35.85%			
Net Profit Ratio	Net Profit / Total Revenue	21.22%	20.42%	22.93%			
Rate of Return on Common Stock Equity	Net Profit / Equity	17.95%	16.86%	19.65%			
<b>EFFICIENCY RATIO</b>							
Rate of Return on Assets	Net Profit / Total Assets (Average)	12.39%	11.24%	13.36%			
Rate of Return on Fixed Asset	Net Profit + Depreciation / Fixed Asset (Average)	37.41%	34.13%	43.50%			
Assets Turnover	Total Revenue / Total Assets (Average)	0.58 time	0.55 time	0.58 time			
FINANCIAL POLICY RATIO							
Debt to Stockholders Equity	Total Liabilities / Equity	0.44 time	0.46 time	0.55 time			
Times Interest Earned	Profit before Interest and Tax / Interest Expense	15.32 time	13.36 time	16.27 time			



## FINANCIAL RATIO

SEPARATE FINANCIAL RATIO						
Туре с	2018	2017	2016			
INVESTMENT INFORMATION						
Book Value Per Share	Equity / Share fully paid on year-end	0.51 Baht	0.47 Baht	0.44 Baht		
Earning Per Share	Net Profit / Share fully paid on year-end	0.09 Baht	0.08 Baht	0.08 Baht		
Growth Rate						
Total Assets (Increase)		7.54%	0.86%	23.25%		
Total Liabilities (decrease)		4.85%	(10.49)%	56.61%		
Operating Revenue (Increase)		8.73%	9.03%	7.15%		
Operating Expenses (Increase)		2.47%	8.21%	7.44%		
Net Profit (decrease)		14.87%	(6.75)%	(4.90)%		

#### CONSOLIDATED FINANCIAL RATIO

CONSOLIDATED FINANCIAL R				
Туре с	2018	2017	2016	
LIQUIDITY RATIO				
Current Ratio	Current Assets / Current Liabilities	0.52 time	0.54 time	0.46 time
Acid-Test Ratio	(Current Assets - Inventory) / Current Liabilities	0.38 time	0.40 time	0.32 time
Cash-Flow Coverage Ratio	Cash from operating / Current Liabilities (Average)	0.32 time	0.45 time	0.46 time
Receivable Turnover	Sales / Account Receivable (Average)	8.34 time	9.59 time	9.64 time
Number of day' s Sales in Receivables	365 / Receivable Turnover	44 days	38 days	38 days
Inventory Turnover	Sales / Inventory (Average)	25.06 time	24.62 time	24.80 time
Number of day's Sales in Inventory	365 / Inventory Turnover	15 days	15 days	15 days
Account Payable Turnover	Purchases or Cost of Sales / Account Payable (Average)	13.58 time	12.70 time	12.42 time
Number of day's Payment	365 / Account Payable Turnover	27 days	29 days	29 days
Cash Cycle	Number of day's Sales in Receivable + Number of day's Sales in Inventory – Number of day's Payment	32 days	25 days	24 days



## FINANCIAL RATIO

CONSOLIDATED FINANCIAL R	ATIO			
Туре с	2018	2017	2016	
PROFITABILITY RATIO				
Gross Profit Ratio	Profit before tax / Sales	28.04%	31.82%	32.89%
Net Profit Ratio	Net Profit / Total Revenue	9.39%	11.54%	10.96%
Rate of Return on Common Stock Equity	Net Profit / Equity	10.43%	12.40%	12.39%
<b>EFFICIENCY RATIO</b>				
Rate of Return on Assets	Net Profit / Total Assets (Average)	7.59%	9.08%	10.06%
Rate of Return on Fixed Asset	Net Profit + Depreciation / Fixed Asset (Average)	16.20%	19.90%	23.03%
Assets Turnover	Total Revenue / Total Assets (Average)	0.46 time	0.45 time	0.49 time
FINANCIAL POLICY RATIO				
Debt to Stockholders Equity	Total Liabilities / Equity	0.95 time	0.99 time	0.86 time
Times Interest Earned	Profit before Interest and Tax / Interest Expense		10.79 time	16.49 time
<b>INVESTMENT INFORMATION</b>	I			
Book Value Per Share	Equity / Share fully paid on year-end	0.90 Baht	0.89 Baht	0.88 Baht
Earning Per Share	Net Profit / Share fully paid on year-end	0.09 Baht	0.11 Baht	0.10 Baht



## **OPERATING REVENUE**

Chiang Mai Ram Medical Business Public Company Limited operates Lanna Hospital which is a 180-bed private hospital and Lanna Hospital 2 which is a 30-bed private hospital. At present the hospital has 70 examination rooms with the capacity for servicing 2,200 out-patients daily. The average daily numbers of patients are 1,830 for OPD and 210 for IPD.

Lanna Hospital is a general hospital with specialists in every department. It has modern medical equipments ready for 24 hour service. In addition service amenity and emergency equipment are also available in all patients' room.

Revenue generated from services provided by the hospital can be classified as follow;

	2018		2017		2016		2015	
Thousand Baht	Amount	%	Amount	%	Amount	%	Amount	%
General Patient	830,568	49.57	774,229	51.10	708,236	48.94	611,192	46.94
SOCIAL INSURANCE	722,682	43.13	654,332	43.18	602,064	41.60	611,699	46.98
OTHER REVENUE	122,243	7.30	86,626	5.72	136,908	9.46	79,069	6.07
TOTAL REVENUE	1,675,493	100.00	1,515,187	100.00	1,447,208	100.00	1,301,960	100.00

#### - SEPARATE FINANCIAL STATEMENTS

#### CONSOLIDATED FINANCIAL STATEMENTS

Thousand Baht	2018		2017		2016		2015	
	Amount	%	Amount	%	Amount	%	Amount	%
General Patient	2,947,471	73.76	2,762,228	72.40	2,573,908	72.75	2,285,729	68.31
SOCIAL INSURANCE	987,857	24.73	985,409	25.83	907,546	25.65	939,889	28.09
REVENUE NATION HEALTH	-	-	-	-	868	0.03	62,156	1.86
SECURITY OFFICE								
OTHER REVENUE	60,441	1.51	67,736	1.78	55,626	1.57	58,188	1.74
TOTAL REVENUE	3,995,769	100.00	3,815,373	100.00	3,537,948	100.00	3,345,962	100.00



## **The Industrial Condition**

Regarding to the above situation effecting to several industries, the private hospital business is unavoidably affected too. For this reason, therefore, it has effected to the industrial condition and the rivalry of private hospital business to the present as following;

#### (1) Government Policy

**Government Policy**: According to the Act of Medical Fee of Government Official, it has more limitation to consider the medical expense disbursement in the private hospitals. Therefore, the bureaucrats turn to use the service of public hospitals instead.

**Social Security Project**: Due to the diminishing economy and the lack of purchasing power, the private hospitals have to seriously emphasize the patients from the social security, regarding to the Labor and Social Welfare Act, to be their main patients s in the long run. However, there are several private hospitals in Chiang Mai participating in the social security project while the amount of social security patients is still the same. This situation causes more severe competition.

Health for All Project : It was established by the government in 2001. In this group, the public and private hospitals divide the patients by geography. In addition, the government also fixes the compensation. Thus, there is no the competition between the hospitals joining in this project, for instance, Changpuek Hospital. Anyway, there are many hospitals not attending to the project such as Lanna Hospital, Chiang Mai Ram Hospital and Theppanya Hospital. There may be some patients, which are the customers of the hospital group, choose the service of the hospitals participating in the project instead.

## (2) Decreasing Purchasing Power

Due to the declining economy, there are several businesses which reduce the production capacity or close down. The rate of unemployed people is increasing. The welfare of executives and staffs, both in public and private sector, are controlled for the organization survival. People have to cut down the unnecessary expense; at least they change to use the service of public hospitals because the medical fee is lower than the private hospitals or use the service of the government project.



## (3) Growth of Private Hospitals

Most of private hospitals face a problem about growth and have to postpone many projects. It is observable that the number of private hospitals and hospital beds remains the same as 2017. This is the result from the government policy concerning with the medical treatment and the declining purchasing power. It effects to the amount of patients in the private hospitals and the income meanwhile the cost (which are medicine and medical supplies, the doctor fee etc.) is subject to increase. Hence, many hospitals have to adjust the marketing strategies to be concordant with the present situation, for example, the patients from the insurance companies, the medical treatment program (annual health check-up program or childbearing) etc. These factors enlarge the higher rivalry compared with the last year.

## (4) Service Improvement of Public Hospitals

The public hospitals improve the quality of service to compete with the private hospitals. It is another reason that the patients turn to use the public hospitals instead because the fee is cheaper and the service standard is equal to the private hospitals.

## **<u>Rivalry Condition</u>**

The analysis of industrial rivalry condition by Five Forces method composes of the five factors analysis. They are the entry barrier, the substitute products, the power of buyer and the power of supplier which can be concluded that the hospital business is the moderate competition business.

- (1) Entry Barrier: The entry of new competitors in the hospital business is rarely founded because of the high capital incentive and the insufficient staffs especially the limited amount of qualified and specific medical personnel.
- (2) Power of Buyer: According to the diminishing economy, the purchasing power of general consumer is decreasing too. The partial patients turn to use the service of public hospitals, the social security project and the health for all project. The rivalry between private hospitals seems to be intensifying and the strategies are changed to be suitable for the type and needs of present patients. Nevertheless, the target group of both Lanna Hospital and Chiang Mai Ram Hospital are general patients in the middle and top level who prefer the quality of service and/or the quality of doctor than the medical fee.



- (3) Power of Supplier: The power of supplier in the hospital business is quite low because there are a lot of domestic and foreign manufacturers. Most of them offer the products to the doctors or the concerning people for purchase consideration. Besides, the incorporation between Lanna Hospital and other hospitals in Chiang Mai Ram group including the rights to use the purchasing system of Ramkhamheang network is the way to increase the bargaining power to the organization.
- (4) Substitute Products: At present, the public hospitals starts to develop the service to compete with the private hospitals such as there are some special clinics opening after working hour in the public hospitals. However, compared with the private hospitals, the quality of service of the private hospitals is more flexible and able to maintain the better service. Additional, other substitute products such as the drugstores or clinics might affect the private hospitals having the target patients in the middle and low level.
- (5) Competitor: Regarding the 2018 statistic prepared by the Public Healthcare at Chiang Mai, there are 43 hospitals providing service for IPD patient. 11 hospitals out of those are private hospitals providing general healthcare service, and 8 hospitals out of them have more than 100 beds, being the same size as LNH. Meccomic Hospital, presently, is the biggest private hospital in Chiang Mai providing 400 beds or equivalent to 24.27%. Chiang Mai Ram Hospital provides 220 beds or equivalent to 13.35% and Lanna Hospital 210 beds or equivalent to 12.75%. After the merger between LNH and the CMR group, they will become the biggest hospital in Chiang Mai or providing up to 599 beds or equivalent to 36.35%. This merger transaction, also, means the reduction of competitors.

Competition among hospitals mostly focuses on the service, quality of doctors, and modern medical equipments. If compared medical equipments among hospitals in Chiang Mai, CMR may considered CMR providing the latest new technology of medical equipment. The following table shows comparison of registered beds and the beds in services.



## SUMMARY OF ECONOMIC STATUS IN 2018

Name of Hospital	Beds of Registered	%
LANNA HOSPITAL + LANNA HOSPITAL 2	210	12.75
CHIANG MAI RAM HOSPITAL	220	13.35
THAPPANYA HOSPITAL	109	6.61
THAPPANYA HOSPITAL 2	60	3.64
LANNA HOSPITAL AND CHIANG MAI RAM HOSPITAL GROUP	599	36.35
McCORMICK HOSPITAL	400	24.27
RAJAVEJ HOSPITAL	150	9.10
CENTRAL MEMORIAL HOSPITAL	120	7.28
KLAIMOR HOSPITAL	119	7.22
CHIANGMAI MEDICAL CENTER HOSPITAL	100	6.07
BANGKOK HOSPITAL CHIANG MAI	59	3.58
CHIAMGMAI HOSPITAL	50	3.04
OTHERS	51	3.09
TOTAL	1,648	100.00%



## **KEY SUCCESS FACTORS**

The competition among private and government hospitals have increased during this time so that many changes are needed in order to keep our existing clients and to gain new clients. Therefore, to gain the advantages of this development, the company has created strategies or key success factors as follows.

#### 1. Personnel Development Policy

Lanna Hospital has focused on personnel development policy for over 40 years.

#### 2. Marketing Policy

In order to support the demands of the clients, Lanna Hospital has expanded its business to the community by taking part in their activities and disseminating useful information to them. Following our marketing strategies, We have increased the number of satellite clinics in surrounding districts and nearby provinces.

#### 3. Administration Policy

Lanna Hospital has a firm policy to reduce operating cost and to increase efficiency in medical treatment and associated services.

#### 4. Quality Policy

Lanna Hospital has implemented personnel development for our employees to provide the best services to our clients. The hospital received the ISO 15189 certification and received the Hospital Accreditation (HA) certification.



## **RISK FACTORS**

Hospital business is the basic necessity of life and expands in accordance with the increase in population. Also, it may grow when the population has higher education level, economic conditions and social status together with the continuous development of the country. The risk in medical business is less than other general businesses. However, there are certain cases of risk which may affect future company operations. They are as follows.

#### 1. External Factor

#### 1.1 Economic Situation of the Country

The negative growth rate of Thai economy has affected all business sectors. As a consequence, the public and private sectors have realized the necessity to adjust their. It was the result of Domestic and international factors affecting the global economy, such as the political change, the fluctuation of gas price, the fluctuation of the monetary value event to the fluctuation of the world economy and the failure a large company in the westerner etc. This economics has impacted industry, capital investment and also expenditures as corporate or individual. As the sickness of people being uncontrollable factor and need to be cured by doctor, healthcare industry has moderate impact by the slow economics.

#### 1.2 Competition in Medical Services Business

As a result of slow economics' growth rate has caused the reduction in the ability and purchasing power of Thai people, and increasing the competition among hospitals. However, LNH has reviewed its marketing strategy by maintaining its quality of service and type of service that relate to both current and new patients' demand. Both LNH and CMH may considered healthcare service provider at the same level. The merger between them, therefore, means the reduction of competitors in the industry, and become the biggest private hospital in Chiang Mai and northern part of Thailand.

#### 2. Business Operation

#### 2.1 Risk from Personnel Shortage

Lack of expert in healthcare service. The number of people in Chiang Mai and provinces nearby, while the number of doctors and nurses limit. This limitation may cause insufficient doctor and nurse to cure patients. However, CMR has set the compensation and benefits at the appropriated rate and inline with the industry. Additional, the merger of LNH and the CMR group has caused sharing this limitation resource and reduce the lack of doctors or nurse.



#### 2.2 Risk from Sued by patient

Sued by patient or related person to patient. If any patient or related person to the patient is not satisfied with medical program while the healthcare service related to life and healthy of patients, he or she may sue the hospital for the compensation. This, also, affect the reputation of the hospital. However, CMR has never been sued by any patient or related person to the patient since start its services.

#### <u>3</u> Investment

#### 3.1 Investment on medical equipment

In case of less number of patient, it causes low return compared to high investment cost of medical equipment. Therefore, the merger of LNH and the CMR group shall allow LNH or the CMR group to share high-cost medical equipment.

#### 3.2 Investment in Chiangmai Ram Hospital Company Limited (CMH)

After an investment in Chiangmai Ram Hospital, CMR will has sub-companies; Theppanya Business Company Limited and the co-operative company is Khelangnakorn Hospital. Furthermore, there are 4 concerning hospitals which are Phayao Ram Hospital Company Limited, Bhum Panya International Company Limited, Chaiyaphum Ram Company Limited and Khonkaen Ram Company Limited. The turnover of these companies will effect the investment capital of CMR in the future and some companies had better business profits on 31 December 2018, while Bhum Panya International Company Limited still lost due to interest from loaning money and not available service. On the contrary, CMH already prepared an allowance of full amount of capital impairment.

#### <u>4 Financial</u>

The Company and its subsidiaries manage their financial risk exposure on financial assets and financial liabilities in the normal business by its internal management and control system, and the Company and its subsidiaries do not hold or issue any derivative financial instruments.

#### 4.1 Interest Rate Risk

The Company and its subsidiaries are exposed to interest rate risk relates primarily to its cash at banks, bank overdrafts, short-term loans and long-term loan. However, most of the Company's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market. However, the management believed that the future fluctuation on market interest rate would not provided significant effect to their operations and cash flows, therefore; no financial derivative was adopted to manage such risks.



## **RISK FACTORS**

#### 4.2 Credit risk

The Company and its subsidiaries are exposed to credit risk primarily relating to trade accounts receivable and short-term / long-term loans to related parties. The management of the Company and its subsidiaries manage this risk by establishing appropriate credit control policies and procedures. Therefore, it does not expect to incur material losses from debt collection more than the amount already provided in the allowance for doubtful accounts.

#### 4.3 Foreign currency risk

The Company and its subsidiaries companies do not hold risk from fluctuation of exchange rate in the oversea currencies since the trading activity of the Company and its subsidiaries companies are performed with domestic business.

#### 4.4 Liquidity risk

The Company and its subsidiaries manage its liquidity risk by maintaining adequate level of cash and cash equivalents to support the Company's and its subsidiaries' operations as well as securing short- term credit facilities from financial institutions for reserve as necessary and to reduce the impact of fluctuations in cash flow.

#### 5. LOANS RISK

#### SHORT-TERM LOANS TO RELATED PARTIES

The consolidated financial statements for the years ended December 31, 2018 and 2017, the movement of shortterm loans to related parties were as follows:

		Baht						
		Consolidated financial statements						
	Interest rate	Balance as at	Transaction de	uring the year	Balance as at			
	per annum (%)	December 31, 2017	<u>Increase</u>	<u>Settlement</u>	December 31, 2018			
Khonkaen Ram Hospital Co., Ltd.	7	18,000,000.00	-	-	18,000,000.00			
Vibharam (Amatanakorn) Hospital Co., Ltd.	4.5	30,000,000.00	-	(30,000,000.00)	-			
Gassan Marina Golf Club Co., Ltd.	4.5	86,000,000.00	-	(10,000,000.00)	76,000,000.00			
Gassan Chiangmai Property Co., Ltd.	4.5	-	7,500,000.00	-	7,500,000.00			
Ramkhamhaeng Chiangmai Hospital Co., Ltd.	3.75	-	49,200,000.00	(2,400,000.00)	46,800,000.00			
Total		134,000,000.00	56,700,000.00	(42,400,000.00)	148,300,000.00			



## **RISK FACTORS**

			Baht					
			Separate financial statements					
	Interest rate	Balance as at	Transaction d	luring the year	Balance as at			
	per annum (%)	December 31, 2017	Increase	<u>Settlement</u>	December 31, 2018			
Vibharam (Amatanakorn) Hospital Co., Ltd.	4.5	30,000,000.00	-	(30,000,000.00)	-			
Chiangmai Ram Hospital Co., Ltd.	3.75	-	60,000,000.00	-	60,000,000.00			
Ramkhamhaeng Chiangmai Hospital Co., Ltd.	3.75		24,000,000.00	(2,400,000.00)	21,600,000.00			
Total		30,000,000.00	84,000,000.00	(32,400,000.00)	81,600,000.00			

The Company and the subsidiary company loan to related parties in the form of bill of exchange due at call. The interest will be paid every month. The said loan had no security.

#### LONG-TERM LOANS TO RELATED PARTIES

The consolidated financial statements for the years December 31, 2018 and 2017 the movements of long-term loans to related parties were as follows:

	Consolidated financial statements					
	Balance as at	Transaction d	Balance as at			
	December 31, 2017	<u>Increase</u>	<u>Settlement</u>	December 31, 2018		
Phayao Ram Hospital Co., Ltd.	5,625,000.00	-	-	5,625,000.00		
Gassan Khuntan Golf and Resort Co., Ltd	24,000,000.00	-	-	24,000,000.00		
Bhumpanya International Co., Ltd.	29,228,729.89	-		29,228,729.89		
Less Allowance for doubtful accounts						
Bhumpanya International Co., Ltd.	(29,228,729.89)	-	-	(29,228,729.89)		
Net	29,625,000.00	-		29,625,000.00		

As at December 31, 2018 and 2017, long-term loans to Phayao Ram Hospital Co., Ltd. was in the form of bill of exchange with interest at the rate of 8.00% per annum and loan period of 10 years. This loan had no any guarantee.

As at December 31, 2018 and 2017, long-term loans to Gassan Khuntan Golf and Resort Co., Ltd. was in the form of contract. This loan had guarantee by 240,000 shares of Gassan Khuntan Golf and Resort Co., Ltd. with interest at the rate of 5% per annum.

As at December 31, 2018 and 2017, long-term loans to Bhumpanya International Co., Ltd. was in the form of contract with interest at the rate of 4.50% per annum, this loan had no any guarantee. From July 2014, this loan had do not charge interest.

#### 6 Other factors which may affect investment

#### 6.1 Lawsuit

Lanna Hospital (<u>LNH</u>) : The owner of land, located at Chiang Mai with the title deed no. 49732, has allowed LNH to use that piece of land as an entrance to Building B of the hospital and to parking lot for staff, but presently the owner would like to cancel the permission to use that entrance without any notice. Therefore, LNH has requested the court to order the land owner to allow LNH to pass. Regarding court's order, LNH has still used that entrance since February 2006 to present.

#### 6.2 Future Commitment for share issuance;

- None
- 6.3 Resolution to issue share;
  - None

#### 6.4 BOI Privilege;

None

#### 6.5 Commitments and Contingent Liabilities;

As at December 31, 2018 and 2017, the Company and its subsidiaries had commitments and contingent liabilities were as follows :

#### 6.5.1 Capital commitment

The Company and its subsidiaries were committed to obligations under agreements with several companies for the construction of buildings, interior decoration, water system improvement and other at the total amount of Baht 42.43 million and Baht 34.63 million, respectively (The separate at the total amount of Baht 20.19 million and Baht 1.14 million, respectively).

The Company and its subsidiaries have paid Baht 21.46 million and Baht 22.07 million, respectively, (The separate at the total amount of Baht 6.94 million and Baht 0.57 million, respectively) under the terms of the contract and has outstanding commitments under the agreement at Baht million 20.97 and Baht 12.56 million, respectively (The separate at the total amount of Baht 13.25 million and Baht 0.57 million, respectively).



#### 6.5.2 Operating lease commitments

The Company and its subsidiaries had commitment to pay for medical maintenance contracts outstanding, as follows:

	Consolidated finan	icial statements	Separate financial statements			
	2018	2018 2017		2017		
Payment within						
1 year	10,512,761.33	3,714,142.98	3,985,527.58	2,508,085.40		
2 - 5 year	4,147,758.66	13,643,827.33	1,952,860.60	1,206,057.58		
	14,660,519.99	17,357,970.31	5,938,388.18	3,714,142.98		

#### 6.5.3 Guarantees

The Company and its subsidiaries had commitments to a bank guarantee for electricity usage, guarantee for post department, guarantee for social security office and bank aval Baht 40.04 million and Baht 46.78 million, respectively (The separate amount of Baht 22.41 million and Baht 22.27 million, respectively).



## **DIVIDEND POLICY**

Board of Directors will propose to the company's shareholders to pay dividend of at least 50% of the net profit after tax, and depend on business plan and use of fund in the future.

In 2018, the company has dividend payment for the operation from January 1, 2017 to December 31, 2017 has been Baht 0.047 per share or 61.10% of the net profit after tax and has been paid to shareholders on May 23, 2018.

	The Dividend During 2013-2017							
	2013	2014	2015	2016	2017			
Number of Share	4,023,125,000	4,023,125,000	4,023,125,000	4,023,125,000	4,023,125,000			
Par = 0.10 (BAHT)								
Earning Per Share	0.050	0.058	0.087	0.080	0.080			
Dividend Per Share (BAHT)	0.030	0.036	0.042	0.046	0.047			
Dividend payout Ratio	60.61	61.82	47.96	55.77	61.10			
AMOUNT (BAHT)	120,693,750.00	144,832,250.00	167,362,000.00	185,063,750.00	189,086,381.61			
PAID DATE	26/05/2014	25/05/2015	25/05/2016	25/05/2017	23/05/2018			

#### The Dividend During 2013-2018



## MANAGEMENT DISCUSSION AND ANALYSIS : (MD&A)

#### Management Discussion and Analysis : MD&A)

#### 1. Performance Summary

(CMR), Chiang Mai Ram Medical Business Public Company Limited's overall operation of the year 2018, comparing to the past year; the company and subsidiaries' net profit has decreased 100.39 million baht or 17.68%. Due to the Company and its subsidiaries had total revenues of 4,006.52 million baht, an increase of 184.21 million baht or 4.82%, while the cost of medical treatment for the company and its subsidiaries had cost. Medical treatment 2,831.87 million baht, an increase of 276.91 million baht or 10.84% and administrative expenses 512.26 million baht, an increase of 23.06 million baht or 4.71% increase financial cost by 3.54 million baht or 4.05% and income tax expenses of Baht 104.10 million decrease 18.90 million baht or 15.36% the details and the description below,

#### 2 Results in Performance and Making Profit Ability

#### 2.1. Performance

#### 2.1.1 Income

In the year 2018, the company and subsidiaries has total income of 3,935.33 million baht, comparing to the year 2017 which was 3,747.64 million baht, it has increased by 187.69 million baht or 5.01%. This number comes from; the company itself, 124.69 million baht, Chiangmai Ram Hospital Company Limited and the subsidiary company 92.02 million baht, and the Hariphunchai Memorial Hospital decreasing by 40.21 million baht but gross margin fell. Since 2018 years due to in 2018, the two subsidiaries, Theppanya Business Co., Ltd. and Hariphunchai Memorial Hospital Co., Ltd. had notified the results for medical services fee for the amount that exceeds the hospital's refund amount. The percentage of detected AdjRW was incorrect from the refunded amount of medical services fee in 2015 at the amount of 85.40 million bath and increased costs from receiving doctors. To expand the service and the beginning of the annual salary for nurses and staff with the annual adjustment according to the policy to maintain the personnel.

#### 2.1.2 Cost of Medication

In the year 2018, the cost of medication of the company and subsidiaries is 2,831.87 million baht, which is 276.91 million baht increased than the year 2017 or 10.84%. The increasing comes from the company 100.34 million baht or 11.65% and the subsidiaries, Chiangmairam hospital Co.,Ltd 114.04 million baht or 9.62% and the Hariphunchai Memorial Hospital Co.,Ltd 40.19 million baht or 18.06%. Cost of medication of the company and subsidiaries are composed of doctor's fee, nurse compensation, medicines and medical supply, which was increased by the numbers of patients.

In the year 2018, the proportion of cost of medication to income of medical fee is at 71.96%, comparing to the year 2017 which is 68.17%. It can be seen that the proportion of cost-to-income increases by 3.78 percent.



#### 2.1.3 Sale and Administrative Costs

The administrative cost of the year 2018 is 512.26 million baht which is more than 23.06 million baht from the year 2017 or 4.71%. Consequentially composed of employee compensation, remuneration of executive officers and board directors, land acquisition charges and overall selling and administrative costs of the year 2018 is 12.79% on the total income, comparing to the year 2017 which was 12.80%. For the financial cost, 90.89 million baht is the amount from the year 2017 which has increased by 3.54 million baht from the past year 4.05% and 2.27% of the total income.

The company and subsidiaries have income tax in the year 2018 at 104.11 million baht, comparing to the year 2017, it decreased by 18.90 million baht or 15.36%.

#### 2.2 Ability to make profit

The company and subsidiaries have gross profit of 1,103.46 million baht in the year 2018, comparing to the year 2017, it has decreased by 89.22 million baht or 7.48%; the net profit of the year 2018 is 467.39 million baht, comparing to the year 2017, has decreased to 100.39 million baht or 17.68%. For EBITDA, the number is at 909.83 million baht comparing to the year 2017, which was 1,006.18 million baht. The margin before depreciation and amortization expense is 22.70% and 26.32% in the year 2017. This makes the consolidated financial statement has earnings per share by 0.09 baht in the year 2018 which decreased from 2017 by 0.11 baht.

Profit and Loss Statement	2018 (Baht)	2017 (Baht)	Change (%)
			(70)
Profit from Medication	3,935,328,401.48	3,747,637,294.65	5.01
Share of profits from investments and corporates	10,746,492.80	6,932,329.41	55.02
Total Profit	4,006,516,293.29	3,822,306,302.58	4.82
Total Expenses	3,539,130,341.83	3,254,525,634.81	8.74
Net Profit (Net Loss)	467,385,951.46	567,780,667,77	(17.68)
Attribute to shared holders	375,378,979.58	440,484,119.25	(14.78)
Attribute to Non-Controlling interests	92,006,971.88	127,296,548.52	(27.72)



#### 3 Assets Management

3.1 Cash and cash equivalents in the year 2018 in the amount of 245.67 million baht compared to the year 2017 decreased by 102.59 million baht, because the company and subsidiaries had to repay long-term loans from financial institutions and short-term loans from related parties.

3.2 Trade accounts and notes receivable in 2018, amounting to 547.11 million baht, compared to 2017 increased by 150.31 million baht.

3.3 Inventory of 2018, 116.38 comparing to 2017 ; increased by 6.70 million baht which were medicines and pharmaceutical.

3.4 Available for-sale investments in 2018 of 2,295.14 million baht. Compared to the year 2017, a decrease of 314.15 reasons for the decline due to the divestment of subsidiaries increased by Baht 7.90 million in fair value adjustments.

3.5 The increase in funds for short-term loans to related parties in 2018 of 148.30 million baht in the year 2017 of 134 million baht, an increase of 14.30 million baht. The decreasing resulted by more loans in between period 56.70 million baht and paid back 42.40 million baht.

3. 6 Investment in associates in the year 2018, amount of 114.83 million baht, increased from the year 2017 in the amount of 6.18 million baht, the company received share of profit from investment increased by 3.81 million baht and the share of profit from the investment in associate company increased 55.02 percent.

3.7 General investment in the year 2018, was 235.03 million baht, decreased by 7,080 baht comparing to 2017. The subsidiary recorded provision for impairment of investment in Chaiyapum Ram Hospital Co., Ltd increased respectively, due to this company had operations loss.

3.8 Property, plant and equipment in the year 2018, the company and subsidiaries had increased valued of fixed assets 82.29 million baht from the year 2017. Due to the company and subsidiaries has purchased the land and building to accommodate the growing number of patients. And the subsidiaries have improved wards used for a long time. And recognized as part of the building.

3.9 Investment property in 2018 increased by 16.78 million baht due to the transfer of the subsidiary's land. Building for rent into investment property increased by 19.42 million baht.

In conclusion, current assets in the year 2018 increased from 2017. The increase in trade receivables, cash and cash equivalents decreased and while non-current assets decreased. In respect of available-for-sale investments

3.10 Total liabilities of the Company and its subsidiaries as of 31 December 2018 amounted to 3,452.77 million baht, a decrease of 74.69 million baht or 2.12% from 2017, due to the increase in current liabilities of 238.54 million baht due to bank overdraft and short-term loans from financial institutions increased by 409.26 million baht, advance received from the Social Security Office increased by 54.54 baht, short-term loans from other persons decreased. The amount of 138.25 million baht and the long-term loans from financial institutions due within one year decreased by 43.98 million baht. Non-current liabilities decreased by 313.23 million baht due to the year 2018, the company had a decrease in long-term loans from financial institutions. In the amount of 253.65 million baht and deferred tax liabilities decreased by 63.96 million baht.



## MANAGEMENT DISCUSSION AND ANALYSIS : (MD&A)

STATEMENT OF FINANCIAL POSITION	2018 (Baht)	2017 (Baht)	Change (%)
Assets			
Total current assets	1,086,201,671.43	1,007,238,951.23	7.84
Total fixed assets	7,580,291,487.37	7,786,119,031.22	(2.64)
Total Assets	8,866,493,158.80	8,793,357,982.45	(1.44)
Total current debts	2,106,607,878.40	1,868,070,613.20	12.77
Total fixed debts	1,346,165,907.97	1,659,396,124.73	(18.88)
Total Debts	3,452,773,786.37	3,527,466,737.75	(2.12)
Total Share Holders	5,213,719,372.43	5,265,891,244.70	(0.99)

#### 4. Liquidity

In 2018, the Company and its subsidiaries had cash provided by operating activities of 641.88 million baht, compared to the year 2017, decreased by 179.70 million baht. Cash flow from investing activities in 2018 amounted to 327.35 million baht, a decrease of 599.94 million baht compared to 2017, Changes that occur due to investment, Land purchase Building and Equipment decreased by Baht 666.65 million and Cash paid for purchase in available-for-sale investment decreased by Baht 59.78 million. The Company and its subsidiaries had cash flow from financing activities of Baht 417.18 million compared to 2017, decreased by Baht 682.54 million. This is caused by having cash received in short-term loans from financial institutions. Increased by 460 million baht and cash received from long-term loans from financial institutions decreased by 850 million baht. The above events resulted in the company having cash at the end of the period as of 31 December 2018 at 245.67 million baht when Comparing cash at the end of the period 31 December 2017 is 348.26 million baht.

From the ratio of cash flow above, it can be seen that the Company and its subsidiaries Current assets are less than current liabilities, with current assets less than 54.62% of current liabilities. And current liquidity ratio in 2018, decreased from 2017 was 0.02 times.

The ability to by debt and follow the conditions of loan was important, the ability of finding the good fund support, the company was able to pay debt and follow the condition of loan perfectly which impacted in getting good credit from financial institution; including that the company had high value insured assets that earned more credit and the ability to earn more fund then pay interests at 8.58 times.



## MANAGEMENT DISCUSSION AND ANALYSIS : (MD&A)

	2018 (Baht)	2017 (Baht)
Cash flow from operations	641,880,862.59	821,582,496.16
Cash flow from investment activities	(327,349,478.19)	(927,288,860.76)
Cash flow from funding	(417,118,176.49)	265,426,375.40
Cash flow and cash equivalent increased (decreased)	(102,586,792.09)	159,720,010.80
Cash flow and cash equivalent end of year	245,674,671.31	348,261,463.40
Liquidity Ratio	0.52 เท่า	0.54 เท่า
Current Liquidity Ratio	0.38 เท่า	0.40 เท่า
Cash flow Liquidity Ratio	0.32 เท่า	0.45 เท่า

#### 5. Obligation liabilities and off-balance sheet liabilities management

- There was no obligation liabilities and off-balance sheet liabilities management.
- 6. Reports of off-operation income, significant in financial position and operation
  - No impact

#### 7. Important changes

- No impact

#### 8. The impact of restructuring shareholders

- No impact



## Shareholder' s Structure of the Chiang Mai Ram Medical Business Public Company Limited

Issued Share = 4,023,125,000 shares	As at Dec. 31, 2018 No. of Share holders			As at Dec. 31, 2017 No. of Share holders				
	Ju	ristic Person	Ord	inary person	Juristic Person		Ordinary person	
	(person)	(share)	(person)			(share)	(person)	(share)
<b>Nationality</b>								
Thai Shareholders	6	3,703,106,833	367	317,888,167	6	3,702,496,133	374	318,428,867
Foreign Shareholders	1	2,130,000	0	0	1	2,200,000	0	0
Foreign Shareholders	7	3,705,236,833	367	317,888,167	7	3,704,696,133	374	318,428,867
Distribution of Share Holding***								
Shareholders holding Over 0.5%	2	3,700,645,433	0	0	2	3,700,034,733	0	0
Shareholders holding Under 0.5 %	5	4,591,400	367	317,888,167	5	4,661,400	374	318,428,867
Total number of share holdings	7	3,705,236,833	367	317,888,167	7	3,704,696,133	374	318,428,867

#### STRUCTURE OF SHAREHOLDERS

The structure of shareholders in 2018 was as follows:

Thai Shareholders	373 holding	4,020,995,000 shares	representing 99.95%
Foreign Shareholders	1 holding	2,130,000 shares	representing 0.05%

#### Dispersion of Shareholders

- (A) Shareholders holding more than 0.5 % or more than 20,110,000 shares per shareholder totalling 2 shareholders holding 3,700,645,433 shares representing 91.98% shares released on the market.
- (B) Shareholders holding less than 0.5 % or less than 20,110,000 shares per shareholder totalling 372 shareholders holding 322,479,567 shares representing 8.02% shares released on the market.



## **MAJOR SHAREHOLDERS**

Major Shareholders	No. of shares	Percentage
1. Vibhavadi Medical Center Public Company Limited	3,310,000,000	82.27
2. Dr. Chaiyakarn Soonrotok	20,000,000	0.50
3. Mr. Thitikasame Nivasawate	11,750,000	0.29
4. Mr. Amphan Viprakasit	10,000,000	0.25
5. Mrs. Somjit Sethabuth	10,000,000	0.25
6. Miss Pavadee Jivawitchakul	10,000,000	0.25
7. Mrs. Boonsom Chaimongkul	6,000,000	0.15
8. Mr. Phunnang Panikabuth	5,000,000	0.12
9. Mrs. Ampai Srisawate	5,000,000	0.12
10. Mrs. Pensri Wateranan	5,000,000	0.12
11. Mrs. Kimheng Rungcharean	5,000,000	0.12
12. OTHERS	625,375,000	15.56
TOTAL	4,023,125,000	100.00

## AS AT DECEMBER 30, 2018

## **DIRECTOR' S SHAREHOLDING IN THE COMPANY**

	Name of Directors	Amount Change during the year	Amount Remaining as at Dec. 31, 2018
DR. RACHA	SOMBURANASIN	-	-
DR. VARAPHAN	UNACHAK	497,100	497,100
DR. DUSIT	SRISAKUL	29,400	306,000
DR. TEERAYUTH	NIYOMGOOL	-	20,000
DR. SUMETH	HANDAGOON	-	-
DR. CHAMNAN	CHANAPAI	-	-
MR. SITHI	PANUPATTANAPONG	-	
MR. CHAISITH	VIRIYAMETTAKUL	-	38,985,000
MR. RUECHID	KANJANAPITAK	-	-
DR. SUTHISAK	KANAPRACH	-	-
DR. KRIRK	JITTALAN	-	-
MISS PAPAT	SUPAOKIT	-	-



## **BOARD OF DIRECTORS**

LANNA ประวัติกรรมการและผู้บริหาร OSPITAL บริษัท เชียงใหม่รวมธุรกิจการแพทย์ จำกัด (มหาชน)							-	
€a.	ฟ้าแหน่ง	อายุ	การศึกษา	eratelal satis fabor	Andre errikelje	ป ระธองสา	ประวัติการทำงาน 5 ปี ย้อนหลัง ตำแหน่ง บริษัท	
	1. นท.วัชช สมบูรณสิน ประชานกรรณการบริษัท Dr.Racha Somburanasin Chairman	79	Diplomate American Board of Radiology Certificate In Neuroradiology			2531 - ปัจจุบัน 2546 - ปัจจุบัน 2548 - ปัจจุบัน 2549 - ปัจจุบัน 2551 - ปัจจุบัน	ประชานกรรมการ กรรมการปริหาร กรรมการปริหาร กรรมการปริหาร ประชานกรรมการ	บมจ. โรงพยาบาดรามคำแหง บจ. โรงพยาบาดรับกราม โรงพยาบาดรับกราม โรงพยาบาดรับภูมิราม บมจ. เริ่มเมื่อประมรุรกิจ การแพทย์
	2, นพ. วรพันธ์ คุณจักร กรรมการบริษัท แกะ ประชานกรรมการบริษัทร Dr.Varaphan Unachak Director/Executive Committee Chairman	68	แทพษศาสตร์บัณฑิต มหาวิทยาลัยเรียงไหม่ ผ่านการอบรมหลักลูตร Director Accestitation Program จากสนาคมส่งเตริมหลางบัน กรรมการบริษัทไพย เมื่อปี 2546	0.1	0.1	2536 - ปัจจุบัน 2536 - ปัจจุบัน 2538 - ปัจจุบัน 2550 - ปัจจุบัน 2550 - ปัจจุบัน	กรรมการบริหาร รู้อำนวยการ รู้อำนวยการ กรรมการบริษัท นอะประชานกรรมการ บริหาร	บมง, โรงพบาบาลรามคำแหง โรงพบาบาลเรียงใหม่ ราม โรงพบาบาลเทพปัญญา โรงพบาบาลเทพปัญญา นรง, เสียงไหม่รามธุรกิจ การแพหย์
	3. นพ.สุสัต ครีสกุล กรรมการ, กรรมการบริหาร, กรรมการผู้จัดการ และ ผู้ข้ามวงการโรงพราบาล Dr.Dusit Srisakul Managing Director/Executive Director/Hospital Director	58	แลกระคาสตร์บัณฑิต มหาวิทยาลัยเสียงไหม่ บริหารธุรกิจมหาบัณฑิต มหาวิทยาลัยเสียงไหม่ ท่านการรบรมหลักสูตร Director Accreditation Program จากสมาคมส่งเชิมสะกบัน กรรมการบริษัทโทย เมื่อปี 2547	0.1		2534 - Övqðu 2543 - 2547 2543 - Övqðu 2544 - Övqðu 2547 - Övqðu 2547 - Övqðu	พัฒนสทธร์ขอโรปิสิกส์ ผู้จำนวยการป่ายแพทย์ กรรมการบริหาร กรรมการบริษัท ผู้จำนวยการโรงพยาบาล กรรมการผู้จัดการ	บมจ. เส้นปัจญังกิจการมางย์ บมจ. เส้นปัจญังกิจการมางย์ บมจ. เส้นปัจญังกิจการมางย์ บมจ. เส้นปัจญังกิจการมางย์ บมจ. เส้นปัจญังกิจการมางย์ บมจ. เส้นปัจญังการมางย์
	<ol> <li>นทะร้ามชุทร มีของกูล กรรมการปลาวถูการ กรรมการบริหาร และ รองผู้อำนวยการโสสพยาบาล Dr.Teerayuth Nyomgool Director/Recoutive Director/Hospital Director</li> </ol>	53	แหลงการตร์ปัณฑิต มหาวิทอาลัยส์โองไหป บริหารรูรกิจมหาบัณฑิต มหาวิทอาลัยส์โองไม่ ผ่านการขบรมหลักสูตร Diexter Accellation Program จากสนาคมส่งเสนิสตกบัน กรรมการบริษัทไทย เมื่อปี 2550	-	-	2540 - 2543 2544 - 2545 2545 - ปัจจุบัน 2547 - ปัจจุบัน 2547 - ปัจจุบัน 2550 - ปัจจุบัน	ผู้ด้านวงการ ผ้านการมาพย์ พัฒนาหย์ สอยมุพย์ รองผู้ด้านวงการ โรงพยาบาย กรรมการปริหาร กรรมการปริหาร	<ol> <li>มุกคาพารอินเตอร์เมชั่นแน่ โรงพยาบาลอินเตอร์เวชการ นมจ. เสียงใหญ่รูกิจการมพทย์ นมจ. เสียงใหญ่รูกิจการมพทย์ นมจ. เสียงใหญ่รูกิจการมพทย์ นมจ. เสียงใหญ่รูกิจ การมพทย์</li> </ol>
	5. นพ.สุนท ขั้นคระยุด กรรมการบริษัท และ กรรมการบริษัทร Dr.Sumeth Handwgoon Director/Executive Director	71	แทพอศาสตร์บัณพิต มหาวิทยาลัยเพียงใหม่ วุฒิบัตรศักรกรรม มหาวิทยาลัยมพิต ม่านการขยามหลักสูตร มันการขยามหลักสูตร Director Accreditation Program จากสมาคมส่งเสริมสถาบัน กรรมการปริษัภไพย เมื่อปี 2550	-1	-	2536 - ปัจจุบัน 2538 - ปัจจุบัน 2538 - 2548 2550 - ปัจจุบัน 2550 - ปัจจุบัน	ผู้อำนวงการ ผู้อำนวงการ กรรมการบริหาร กรรมการบริษัท กรรมการบริษัท และกรรมการบริษัท	โรสหอาบาลเชื่อเป็ดปราม โรสหอาบาลเทพปัญญา โรสหอาบาลท่อเการาม โรสหอาบาลท้างเมือก บมน, เชื่อเป็ดปรามรูรกิจ การมพพย์



## **BOARD OF DIRECTORS**

6.	ธ∕ทำแหน่ง	enę	การสึกษา	ertalierini tantin Çıbra	Badra availadju	ป: ระธะหงสา	สามหน่ง สามหน่ง	ป้ ข้อนหลัง บริษัท
	6. ทันดแพทย์ชำนาญ ขนะภัย กรรมการบริษัท Dr.Chamnan Chanapal Director	74	<ul> <li>ทันตอกหย์คายครับองริต</li> <li>มหาวิทยาลัยมติดอ</li> <li>Cosmetic Restoration N.Y.</li> </ul>		-	2551 - ปัจจุบัน 2560 - ปัจจุบัน 2566 - ปัจจุบัน 2568 - ปัจจุบัน 2569 - ปัจจุบัน 2551 - ปัจจุบัน	กรรมการบาวิหาร กรรมการบาวิหาร กรรมการบาวิหาร กรรมการบาวิหาร กรรมการบาวิหาร กรรมการบาวิหาร	นมะ. โรงพยาบาลรามคำแพง บริษัท เอท แรนส์ และ 79 จำกัด บริษัท โรงสบาบาลสินแทพด์ จำกั บริษัท โรงสบาบาลสินภูมิ โรงสยาบาลสินภูมิ ราม นมะ. เสียงใหม่รามธุรกิจการแพท
	7. นายซิฟซิ ภายรูที่ขนงหล่ กรรมการบริษัท Mr.Sit Panupattanapong Director	58	สถาปัตยกรรม สถาบันเทคโนโอยิตระจารมกต้า Divector Accreditation Program จากสนาคมส่งเสริมสถาบัน กรรมการบริษัทโพธ เมื่อปี 2555		*	ບັນຈູບັນ	ประชานกรรมการ กรรมการบริษัท/ กรรมการบริษัท/ กรรมการบริษัท/ กรรมการบริษัท กรรมการบริษัท กรรมการบริษัท กรรมการบริษัท	บริษัท สินแททย์ จำกัด ของ โรงทยาบาทวิการดี บริษัท โรงทยาบาทวิการณ จำกัด บริษัท โรงทยาบาทวิการณ จำกัด บน. โรงทยาบาทวิการณ ร่องครม บริษัท บริ้มต์คืม หาร์ค สวิท จำกัด ขณะ เสียงใหม่อายุรภิจการแทพย์
	8. นายซึ่งสิทธิ์ วิริชะแมตตากุล กรรมการบริษัท Dr.Chaisit Viriyamethakul Director	69	ริศากรรมศาสตร์ รุฬาลงกรณ์มหาวิทยาลัย Director Accreditation Program จากสนาคมส่งมรินสถาบัน กรรมการบริษัทไทย เมื่อปี 2547 Increasing your Corporate Value Through Effective Communication เมื่อปี 2546	0.97	-	2541 - ปัจจุบัน 2545 - ปัจจุบัน 2546 - ปัจจุบัน 2547 2550 - ปัจจุบัน 2552 - ปัจจุบัน 2555-ปัจจุบัน	กรรมการผู้จัดการ/ กรรมการบริหาร กรรมการบริหาร/ กรรมการบริหาร กรรมการบริหาร กรรมการบริษัท กรรมการบริษัท กรรมการบริษัท กรรมการบริษัท	นมจ. โรสดอาบาสวิการดี บริษัท โรสดอาบาสวิการณ์ จำกัด บริษัท โรสดอาบาสวิการาม จำกัด บริษัท โรสดอาบาสวิการาม (สมดรม บริษัท ปริมศ์สัม หาร์ด สวิก จำกัด บริษัท ปริมศ์สัม หาร์ด สวิก จำกัด บมพ. เสียสใหม่รามสุดกิจการมหาย
	9. นายกุซิษฐ์ กาญจนพิพักษ์ กรรมการบริษัท Mr. Ruechid Kanjanapitak Director	39	สถาปัตยกรรมศาสตร์ อุฬาลงกรณ์มหาวิทยาลัย MBA College of Management, MAHDOL UNVERSITY Director Accreditation Program, งากมาคมค่มสำน สถาปันกรรมการปรัชภัพธ ปล่าย ระช.	-		2564 - 2566 2566 - ปัจจุบัน 2556 - ปัจจุบัน 2560 - ปัจจุบัน	สถาปนิก สถาปนิก ผู้บริหาร กรรมการปริษัท	เรขา สถาปนิก REUN DESIGN STUDIO LEGACY GOLF CLU8 ขณะ เสือข้อม่านสุดใหกามสอ



## **BOARD OF DIRECTORS**

ชื่อ/ท่านหน่ง		อายุ		eratelal ustiv film	dindra: evaluața	ประวัติการทำงาน 5 ปี ย้อนหลัง ระอะวอา ดำเหน่ง บริษัท		
	<ol> <li>พพ.สูทธิศักส์ คณาปราชญ์ กรรมการอิสระและ ประชานกรรมการพระจะสอบ Dr.Suthisak Kanaprach Independent , Director / Audit Committee Chairman</li> </ol>	54	- แทรยศาสตร์ปัณพิต มหาวิทยาลัยมพิตย - บริหารธุรกิจมหาบัณฑิต - เศรษฐศาสตร์มหาบัณฑิต - จิตวิทยารุดสาหกรรมและ องศ์การมหาบัณฑิต มหาวิทยาลัยธรรมศาสตร์		-	2539 - ปัจจุบัน 2551 - ปัจจุบัน	กรรมการบริหาร กรรมการซิสระ และ ประชามกรรมการ ครวจสะชบ	บริษัท โรงทยาบาล สนามจันทร์ จำกัด บมจ. เชียงใหม่งามรุกก การแสทย์
	11. unsunän Seenanu nssunnsäeseuaenssunns esseaeu Mr.Krik Jitalan Independent , Director / Audit Committee	70	เกษตรศาสตร์บัณฑิต มหาวิทยาลัยเชียงใหม Director Accreditation Program จากสมกระเจ้งเส้มสถาบัน กรรมการบริษัทโดย เมื่อปี 2550	-	-	ปัจจุบัน 2552-ปัจจุบัน	กรรมการผู้จัดการ กรรมการผู้จัดการ กรรมการผู้จัดการ กรรมการผู้จัดการ กรรมการซิสระและ กรรมการตรวจสอบ	ปริษัท สมครี จำลัด ปริษัท ซีรีมบลัอก จำรั ปริษัท โทยเอสปา จำร พ.ย.ก. หู่อหลวง บ.ม.ศ. เสียงใหม่รามสูงใ การมหายย์
P.	12. มางสาวพาลิทธ สุมกริษ กรรมการอิทธ และ กรรมการครวจสอบ Miss Papat Supaokit Independent , Director / Audit Committee	34	ปริญญาครี คณะจาณิชะศาสตร์และการบัญชี จุฬาองกรณ์มหาวิทธาลัย		-*	2549-ปัจจุบัน 2551-ปัจจุบัน	Treasury Officer กรรมการอิสระ และ กรรมการสรรงสอบ	ธนาคาร HSBC เฉละ เชื่องไหน่รามธุรไ การมพทย์



FINANCIAL STATEMENTS AND AUDITORS' REPORT

## FINANCIAL STATEMENTS AND AUDITORS' REPORT CHIANG MAI RAM MEDICAL BUSINESS PUBLIC COMPANY LIMITED DECEMBER 31, 2018 AND 2017

